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MAY 2022-MAY 2023  
LKA



Fintrex Finance Limited is a Non-Bank Financial Institution (NBFI) regulated by Monetary Board of the Central Bank of Sri Lanka under the Finance Business Act No.42 of 2011. The company is backed by a consortium of world class investors including global insurance giant Fairfax Holdings along with MAS and Hirdaramani Group.

### BRANCH MANAGER Location – Kalutara

As the Branch Manager- Kalutara, you are required to oversee overall business operations of the Kalutara Branch. Also, you will be responsible for Staffing, Business growth of the branch, profit, brand visibility, and improve the efficiency of business transactions. You will be directly reporting to the Regional Manager and joining a team of experienced professionals in the field of Non - Banking and Finance Industry and will pave your way for a mutually beneficial career within the Company.

The ideal candidates should be having the following profile:

#### The Job Role

- Responsible for overall business operations, Staffing, Business growth of the Branch, profit, brand visibility, improve the efficiency of business transactions.
- Set up and execute the lending strategy of the company and grow the loans and advance portfolio to deliver the KPIs.
- Drive the business by designing data and technology based digital products and solutions for all customer segment.
- Negotiate with prospective business partners to build new business generation sources.
- Ensure all products and portfolios comply with regulatory and compliance requirement.
- Adhere to credit risk levels of the company and set up processes to take proactive actions to mitigate risk factors.
- Strengthen customer service standards and processes to enhance services level across all operational areas.

#### Experience / Qualifications / Skills

- 06 - 08 years of overall hands on experience in Banking / Finance industry with minimum 02- 03 years in the capacity of Branch manager Grade or above.
- Full/Part Professional qualification in Marketing / Accounting/ Bank and Finance or any other equivalent Qualification obtained from recognized university/ institute.
- Sound knowledge on Fintech based lending/financial products, Credit Evaluation,
- Business Development, Market insights and ability to lead and manage people

An attractive remuneration and fringe benefits with excellent prospects for career advancements await the successful candidate.

Candidates are invited to send their detailed CVs to [careers@fintrexfinance.com](mailto:careers@fintrexfinance.com) or by post with the contact details of two non-related referees, to reach us within 14 days of this advertisement. Please mention the post applied for on the top left corner of the envelope or in the subject line of the e-mail.

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Compiled by

